



Office 365 Plans & Pricing

Get Ahead-IT



Microsoft Office 365 Small Business

Office 365 Plan P | Less than 25 users



Office 365 for Small Business

Anywhere-access to your email, important documents, contacts, and calendar on all your devices*



Email

- Works on Windows Phone, iPhone and Blackberry (BIS only)more
- 25 GB Mailbox + 25 MB attachments
- Shared calendars

Websites

- Easy to build public website
- 10 GB Site Storage + 500 MB/User

Anywhere Access

- Share and collaborate on documents
- Join online meetings and present from anywhere
- Office Web Apps for light document editing

Security & Reliability

- Microsoft's powerful security features help protect your data
- 99.9% uptime guarantee
- Password protected team sites
- Antivirus, anti-spam

**'Anywhere access' or 'anytime,' --the context here is that this an online service.
Access from mobile devices depends on carrier network availability*

Office 365 for Small Business

Includes...



- 1-25 users (max of 50 allowed)
- No IT needed
- Easy to try out
- Simple and easy to use
- Works with Microsoft Office
- Financially-backed 99.9% uptime guarantee
- Self-Help and Community Support



**Office 365
(Plan P1)
£4/user/month**

KEY CAPABILITIES

- Exchange Email, Calendar, Contacts & Personal Archive
- 25 GB Mailbox
- ActiveSync Mobile Support
- SharePoint Team Sites ¹
- Office Web Apps
- Simple Public Website ²
- Online Access databases
- Lync Rich Client
- Online meetings ³
- Desktop Sharing
- Multiparty IM & PC-to-PC Calling
- Self-Help and Community Support

¹ One site collection, authenticated external user access enabled for up to 50 unique users/month.

² Includes ready-to-use templates, option to add custom domain.

³ Online meetings limited to 50 participants.

Microsoft Office 365 for Enterprises

Office 365 Plan E



Office 365 for Enterprises

Kiosk Worker



Low cost offering to users that do not have messaging and collaboration capabilities today

User Segment Offers: Plan K Family

- 500 MB mailbox
- No SharePoint storage allocation
- Outlook Web Access (full OWA, not Lite)
- POP Support
- Messaging, calendar, contacts
- Anti-Virus / Anti-Spam
- Site search capabilities
- Office Web Apps

*Key
Differentiators*

Information Worker



Rich feature offering that meets a users full messaging and collaboration needs

User Segment Offers: Plan E Family

- 25GB mailbox
- 500MB SharePoint storage
- Full Client Connectivity (MAPI/IMAP)
- Mobility
- Lync (real time communications)
- Advanced Exchange & SharePoint capabilities
- Office Professional Plus
- On-premises access rights

Office 365 for Enterprises

Core Principles:

- Use Office to differentiate our cloud productivity service
- Compete with premium value and not on price
- Microsoft Office 365 offers not tied to on-premises suites and naming

Components

Voice
Office Pro Plus
Voicemail & advanced archive capabilities
Forms, Access/Excel/Visio Services
Office Web Apps
Email, calendar, AV/AS, Personal Archive
Collaboration Portal
Conferencing
IM & presence

Suites

Microsoft Office 365 E1*
£6.50/mo

Includes:
Exchange Plan 1
SharePoint Plan 1
Lync Plan 2

Microsoft Office 365 E2
£10.50/mo

Includes:
Exchange Plan 1
SharePoint Plan 1
Lync Plan 2
Office Web Apps

Microsoft Office 365 E3
£15.75/mo

Includes:
Exchange Plan 2
SharePoint Plan 2
Lync Plan 2
Office ProPlus
Office Web Apps

Microsoft Office 365 E4
£17.74/mo

Includes:
Exchange Plan 2
SharePoint Plan 2
Lync Plan 2
Office ProPlus
Office Web Apps
Lync Plus (Voice)

Add-Ons:

SP Online Storage (1GB) – £1.63
Extranet (PAL) – £1.30

Offer Details:

Plan 2 include Plan 1 features
Office Web Apps requires SharePoint Online
Voice requires on-premises servers

Prices shown at ERP

*Service Plan that maps to current BPOS

Office 365 for Enterprises

Profile of a typical Kiosk Worker:

Spends 5-10% or less of their time on a PC

Shares a terminal with other kiosk workers

Hasn't had access to a corporate mailbox in the past

Examples: manufacturing line worker, retail clerk, mail couriers

Plan K Suites built to address different Kiosk worker needs:

Microsoft Office 365 K1: high volume offer for this segment

Addresses most kiosk worker scenarios, where customers want to provide light email and access to a company portal

Provides capability to view Office documents

Microsoft Office 365 K2:

Addresses kiosk workers that require information access & simple data input

Includes Office Web Apps editing capabilities for an additional cost

Components

Office Web Apps
£7.25

SharePoint Online Kiosk
Not offered standalone

Exchange Online Kiosk
£1.30

Suites

**Microsoft Office
365 K1**
£2.60/mo

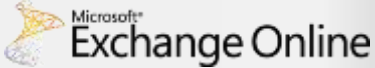



Includes:
Exchange Kiosk
SharePoint Kiosk

**Microsoft Office
365 K2**
£6.50/mo

Includes:
Exchange Kiosk
SharePoint Kiosk
Office Web Apps

Microsoft Office 365 Standalone Offerings

Office 365 for Standalone Offerings

Workload	Standalone SKUs	Key Features
	<p>Exchange Online (Plan 1) £3.25</p> <p>Exchange Online (Plan 2) £6.50</p>	<p>Email, Calendar, Contacts, Discovery, AV/AS</p> <p>Voicemail and archiving</p>
	<p>SharePoint Online (Plan 1) £3.30</p> <p>SharePoint Online (Plan 2) £6.75</p>	<p>Advanced portal for collaboration, AV</p> <p>Forms, data visualization, Access/Excel/Visio Services</p>
	<p>Lync Online (Plan 1) £1.30</p> <p>Lync Online (Plan 2) £4.25</p>	<p>Instant Messaging and Presence, AV</p> <p>Virtual meetings</p>
	<p>Office Professional Plus £8</p> <p>Office Web Apps (Plan 1) £7.25</p> <p>Office Web Apps (Plan 2) £10.50</p>	<p>Client productivity applications and Web Apps</p> <p>Office Web productivity applications and SharePoint Online Plan 1</p> <p>Office Web productivity applications and SharePoint Online Plan 2</p>

Plan 2 offers include all features from Plan 1; offers are inclusive and not additive

Microsoft Office 365 Terms

Office 365 Plan P Terms

Minimum Order

- 1user minimum on initial order of online service (maximum order up to 50 users)

Price

- £4/user/month

Billing and Payment

- Billing will occur monthly over the subscription term
- Credit Card payment is available. Invoices only for > \$250 per month

Subscription Term

- Subscription term is month to month
- Increase or decrease user anytime

Cancellation

- Anytime, no Early Termination Fee

Auto-Renewal

- Auto-renew on a month to month basis

Channel

- Only available via MOSP

Office 365 Plan E Terms

Minimum Order	<ul style="list-style-type: none">• 1 user minimum on initial order of online service
Price	<ul style="list-style-type: none">• E1 – £6.50/user/month• E2 – £10.50/user/month• E3 – £15.75/user/month• E4 – £17.75/user/month
Billing and Payment	<ul style="list-style-type: none">• Monthly (MOSP only) or Annual Billing• Annually bill must be > US\$250 international; US\$500 in US; US\$50 in IND• Credit Card payment is available. Invoices only for > \$250 per month; US\$500 in US; US\$50 in IND
Subscription Term	<ul style="list-style-type: none">• Yearly subscription term
Cancellation	<ul style="list-style-type: none">• First Subscription Term: Customers have 30 days to cancel, but must pay for the first 30 day• Subsequent Terms: Customers can cancel with a 30 day notice• Cancellation within the subscription period, will be subject to Early Termination Fee
Auto-Renewal	<ul style="list-style-type: none">• Auto-renew on a yearly basis
Channel	<ul style="list-style-type: none">• MOSP• EA

Office 365 Plan K Terms

Minimum Order	<ul style="list-style-type: none">• 1 user minimum on initial order of online service
Price	<ul style="list-style-type: none">• K1 – £2.60/user/month• K2 – £6.50/user/month
Billing and Payment	<ul style="list-style-type: none">• Monthly or Annual Billing• Annually bill must be > US\$250 international; US\$500 in US; US\$50 in IND• Credit Card payment is available. Invoices only for > \$250 per month; US\$500 in US; US\$50 in IND
Subscription Term	<ul style="list-style-type: none">• Yearly subscription term
Cancellation	<ul style="list-style-type: none">• First Subscription Term: Customers have 30 days to cancel, but must pay for the first 30 day• Subsequent Terms: Customers can cancel with a 30 day notice• Cancellation within the subscription period, will be subject to Early Termination Fee
Auto-Renewal	<ul style="list-style-type: none">• Auto-renew on a yearly basis
Channel	<ul style="list-style-type: none">• MOSP• EA

Office 365 SharePoint Standalone

Minimum Order

- 1 user minimum on initial order of online service (thereafter min 1 user)

Price/ Add-On

- Plan 1 – £3.50/user/month
- Plan 2 – £6.75/user/month
- Extra Storage – £1.63/Gb/month
- Partner Access – £1.30/user/month(sold in pack of 50 licenses – US\$100 per pack)

Billing and Payment

- Monthly (MOSP only) or Annual Billing
- Annually bill must be > US\$250 international; US\$500 in US; US\$50 in IND
- Credit Card payment is available. Invoices only for > \$250 per month; US\$500 in US; US\$50 in IND

Subscription Term

- Yearly subscription term

Cancellation

- First Subscription Term: Customers have 30 days to cancel, but must pay for the first 30 day
- Subsequent Terms: Customers can cancel with a 30 day notice
- Cancellation within the subscription period, will be subject to Early Termination Fee

Auto-Renewal

- Auto-renew on a yearly basis

Channel

- MOSP
- EA

Office 365 Lync Standalone

Minimum Order

- 1 user minimum on initial order of online service (thereafter min 1 user)

Price/ Add-On

- Plan 1 – £1.30/user/month
- Plan 2 - £4.25/user/month

Billing and Payment

- Monthly (MOSP only) or Annual Billing
- Annually bill must be > US\$250 international; US\$500 in US; US\$50 in IND
- Credit Card payment is available. Invoices only for > \$250 per month; US\$500 in US; US\$50 in IND

Subscription Term

- Yearly subscription term

Cancellation

- First Subscription Term: Customers have 30 days to cancel, but must pay for the first 30 day
- Subsequent Terms: Customers can cancel with a 30 day notice
- Cancellation within the subscription period, will be subject to Early Termination Fee

Auto-Renewal

- Auto-renew on a yearly basis

Channel

- MOSP
- EA

Office 365 Exchange Standalone

Minimum Order

- 1 user minimum on initial order of online service (thereafter min 1 user)

Price/ Add-On

- Plan 1 – £3.25/user/month
- Plan 2 - £6.50/user/month

Billing and Payment

- Monthly (MOSP only) or Annual Billing
- Annually bill must be > US\$250 international; US\$500 in US; US\$50 in IND
- Credit Card payment is available. Invoices only for > \$250 per month; US\$500 in US; US\$50 in IND

Subscription Term

- Yearly subscription term

Cancellation

- First Subscription Term: Customers have 30 days to cancel, but must pay for the first 30 day
- Subsequent Terms: Customers can cancel with a 30 day notice
- Cancellation within the subscription period, will be subject to Early Termination Fee

Auto-Renewal

- Auto-renew on a yearly basis

Channel

- MOSP
- EA

Office 365 Office Pro Plus Standalone

Minimum Order

- 1 user minimum on initial order of online service (thereafter min 1 user)

Price/ Add-On

- Office Pro Plus – TBC/user/month (annual)
- Office Pro Plus – TBC/user/month (monthly)

Billing and Payment

- Monthly (MOSP only) or Annual Billing
- Annually bill must be > US\$250 international; US\$500 in US; US\$50 in IND
- Credit Card payment is available. Invoices only for > \$250 per month; US\$500 in US; US\$50 in IND

Subscription Term

- Month to month subscription term
- Yearly subscription term

Cancellation

- First Subscription Term: Customers have 30 days to cancel, but must pay for the first 30 day
- Subsequent Terms: Customers can cancel with a 30 day notice
- Cancellation within the subscription period, will be subject to Early Termination Fee

Auto-Renewal

- Auto-renew on a yearly basis

Channel

- MOSP
- EA (L+SA)

Office 365 Office Web Apps

Minimum Order

- 1 user minimum on initial order of online service (thereafter min 1 user)

Price

- Plan 1 – £7.25/user/month (with SP Plan 1)
- Plan 2 – £10.50/user/month (with SP Plan 2)

Billing and Payment

- Monthly (OSDP) or Annual Billing
- Annually bill must be > US\$250 international; US\$500 in US; US\$50 in IND
- Credit Card payment is available. Invoices only for > \$250 per month; US\$500 in US; US\$50 in IND

Subscription Term

- Yearly subscription term

Cancellation

- First Subscription Term: Customers have 30 days to cancel, but must pay for the first 30 day
- Subsequent Terms: Customers can cancel with a 30 day notice
- Cancellation within the subscription period, will be subject to Early Termination Fee

Auto-Renewal

- Auto-renew on a early basis

Channel

- MOSP
- EA

Microsoft Office 365 Trial Offering

Office 365 Trial Offering

P1 Plan

- 10 user
- 30 days trial
- Mutually exclusive, cannot combine with other plan

K2 Plan

- 25 user
- 30 days trial

E3 Plan

- 25 user
- 30 day trial

Office Pro Plus

- 25 user
- 30 days trial



**Technologies House
26 Hampstead Avenue
Mildenhall
Suffolk
IP28 7AS**

t 01638 715091 e info@getahead-it.co.uk www.getahead-it.co.uk